Market Report
Catalogue: 201211

Euro Rate:	10.53
Dollar Rate:	8.38

The second sale of the 2012 winter season took place in Port Eliza beth today (4 September 2012), with a very large offering of 179 564kg.

Amidst uncertainty for the demand of adult mohair from China, the market indicator for adult mohair eased on todays' sale. Volumes of strong adult hair was kept back resulting in an overall sales clearance of 69%. The pri ce of stronger young goats was also under pressure. Despite this d ownward trend winter kids were in good demand and gained 2.5% from the previous sale.

The average market indicator fell 2.3% from the previous sale to c lose on R88.58.

A highest price of R209 per kg was paid for winter kid mohair. Wit h Europe just returning from their holiday season and China experiencing economic slow-down, the larger volumes put pressure on todays' prices. The timi ng of the 2nd winter sale has historically been problematic and wi ll have to be addressed. Compared to the previous sale prices were as follows:

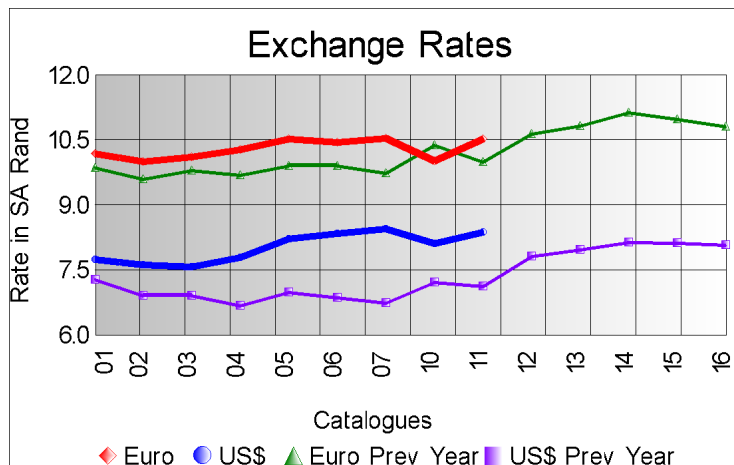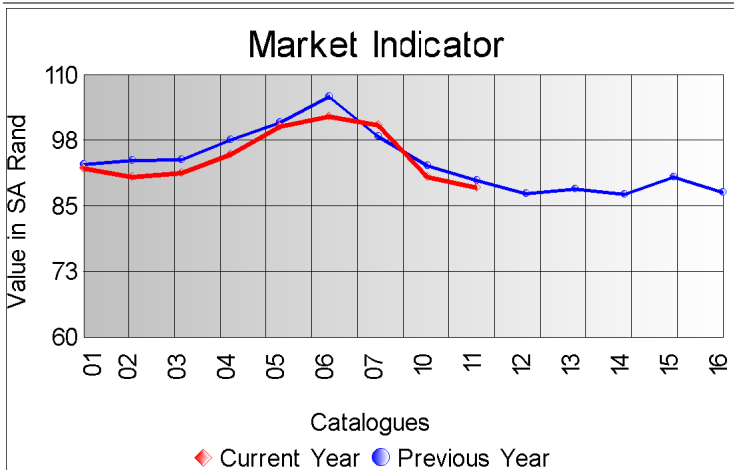**Kids (winter) 2.5% up**

Young goats (winter) 3% down

Fine adults 4.3% down

Strong adults 4% down

Average 2.3% down

Description	Mass			Market Indicator		
	Offered	Sold	% Sold	Current	Previous	Last Year
Kids						
Summer						
Winter	29,190.7	28,032.2	96.03	179.80	175.40	169.54
Young Goats						
Summer						
Winter	23,489.5	18,821.0	80.13	122.16	125.95	110.68
Adults						
Fine	17,261.2	13,208.6	76.52	81.07	84.71	82.49
Strong	86,809.7	44,806.7	51.61	77.46	80.74	80.21
Total	179,564.7	124,987.8	69.61	88.58	90.70	90.02

The grand total includes Seady/Stain & Locks not represented in this report

Market Indicator

Value in SA Rand — Catalogues
◆ Current Year ● Previous Year

Exchange Rates

Rate in SA Rand — Catalogues
◆ Euro ● US$ ▲ Euro Prev Year ■ US$ Prev Year

	Sold				Offered	
	Bales	Nett Mass	Value	Avg. Price	Bales	Nett Mass
Kids						
Long (A/B) Summer						
Long (A/B) Winter	52	6,142.7	1,114,852.88	181.49	54	6,304.7
Medium (C) Summer						
Medium (C) Winter	91	11,338.9	2,064,587.49	182.08	92	11,476.9
Short (D) Summer						
Short (D) Winter	82	9,815.8	1,732,568.54	176.51	85	10,133.3
Washing (E) Summer						
Washing (E) Winter	6	734.8	101,734.53	138.45	11	1,275.8
Seady/Stain and Locks	37	4,275.6	402,074.59	94.04	40	4,591.8
Summer Total						
Winter Total	231	28,032.2	5,013,743.44		242	29,190.7
Young Goats						
Long (A/B) Summer						
Long (A/B) Winter	13	1,861.6	262,247.26	140.87	14	1,958.6
Medium (C) Summer						
Medium (C) Winter	57	7,217.7	1,000,873.53	138.67	69	8,594.2
Short (D) Summer						
Short (D) Winter	72	9,030.4	956,720.08	105.94	91	11,573.9
Washing (E) Summer						
Washing (E) Winter	6	711.3	60,853.37	85.55	11	1,362.8
Seady/Stain and Locks	13	1,617.2	105,201.47	65.05	13	1,617.2
Summer Total						
Winter Total	148	18,821.0	2,280,694.24	121.18	185	23,489.5
Adults						
Long (A/B) Fine	5	659.1	53,258.70	80.81	5	659.1
Long (A/B) Strong	46	6,562.1	526,942.34	80.30	106	14,994.5
Medium (C) Fine	58	7,985.4	656,228.37	82.18	77	10,373.8
Medium (C) Strong	137	17,917.7	1,430,790.99	79.85	291	38,302.2
Short (D) Fine	27	3,446.3	268,392.47	77.88	39	4,989.0
Short (D) Strong	121	15,549.1	1,170,264.38	75.26	224	28,493.5
Washing (E) Fine	9	1,117.8	78,799.23	70.49	10	1,239.3
Washing (E) Strong	40	4,777.8	337,818.38	70.71	42	5,019.5
Seady/Stain and Locks	109	14,226.5	764,847.37	53.76	130	16,604.6
Fine Total	99	13,208.6	1,056,678.77	80.00	131	17,261.2
Strong Total	344	44,806.7	3,465,816.09	80.00	663	86,809.7

Buyers Analysis

	Bales
Mohair and Wool Traders	61
Samil (Pty) LTD	347
Stucken & Co (Pty) LTD	427
Mosenthals Wool & Mohair SA (Pty) LTD	186
New England Wool SA	25
Le Lean Fibres CC	
Standard Wool (SA) CC	