

Market Report

Catalogue: 201202

| | |
|--------------|-------|
| Euro Rate: | 10.01 |
| Dollar Rate: | 7.62 |

The second sale of the 2012 summer season took place in Port Eliza beth today (6 March 2012), with 151 502kg's on offer.

The offering consisted of good quality hair with some lots with superior length, which fetched above average prices.

Despite buyers having to contend with a stronger currency once again, competition was strong, especially for hair with better length.

Under the current uncertain trading conditions in China, adult mohair performed exceptionally well, especially the fine adult sector, signalling a positivity from the topmakers about the Chinese market.

The overall market indicator closed down 1.8% on R90.60, with a sales clearance of 91%.

Compared to the previous sale, prices were as follows:

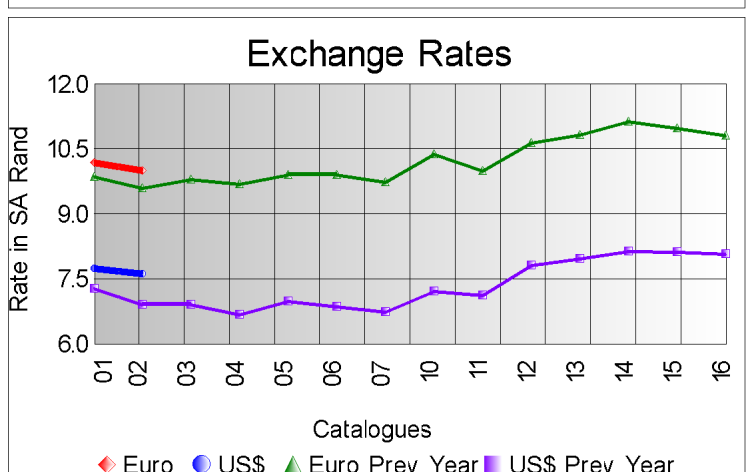
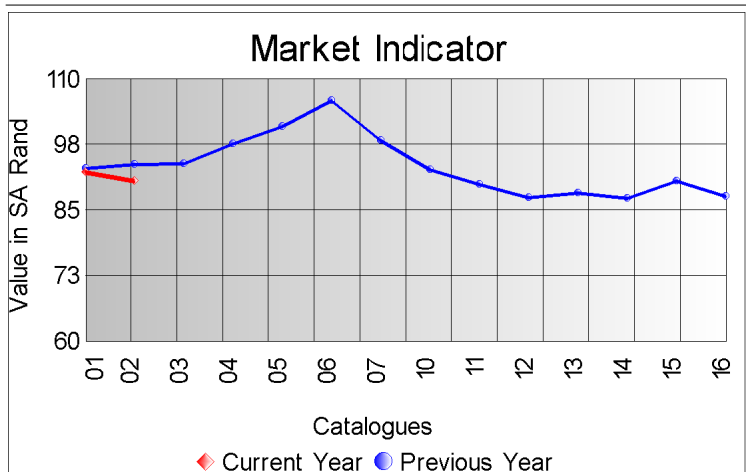
Kids (summer) up 5.6%
 Young goats (summer) up 5%
 Fine adults up 4.7%
 Strong adults unchanged

The next sale is scheduled for 27 March 2012.

| Description | Mass | | | Market Indicator | | |
|--------------------|------------------|------------------|--------------|------------------|--------------|--------------|
| | Offered | Sold | % Sold | Current | Previous | Last Year |
| Kids | | | | | | |
| Summer | 15,930.4 | 15,631.2 | 98.12 | 170.82 | 161.81 | 192.54 |
| Winter | 628.3 | 628.3 | 100.00 | 167.08 | 182.55 | 155.88 |
| Young Goats | | | | | | |
| Summer | 24,691.8 | 24,691.8 | 100.00 | 136.49 | 130.10 | 124.70 |
| Winter | 5,799.0 | 5,659.7 | 97.60 | 115.14 | 113.59 | |
| Adults | | | | | | |
| Fine | 16,921.4 | 14,785.4 | 87.38 | 80.15 | 76.56 | 87.87 |
| Strong | 58,865.8 | 50,173.3 | 85.23 | 74.91 | 75.02 | 87.87 |
| Total | 151,502.0 | 138,102.1 | 91.16 | 90.60 | 92.29 | 93.77 |

The grand total includes Seady/Stain & Locks not represented in this report

| | Sold | | | Offered | |
|-----------------------|-------|-----------|--------------|------------|-----------|
| | Bales | Nett Mass | Value | Avg. Price | Nett Mass |
| Kids | | | | | |
| Long (A/B) Summer | 14 | 1,554.1 | 298,672.05 | 192.18 | 14 |
| Long (A/B) Winter | 1 | 125.0 | 22,250.00 | 178.00 | 1 |
| Medium (C) Summer | 55 | 6,572.8 | 1,221,072.43 | 185.78 | 55 |
| Medium (C) Winter | 1 | 102.8 | 18,514.28 | 180.10 | 1 |
| Short (D) Summer | 39 | 4,958.7 | 834,626.39 | 168.32 | 41 |
| Short (D) Winter | 2 | 308.6 | 53,506.80 | 173.39 | 2 |
| Washing (E) Summer | 20 | 2,545.6 | 327,035.56 | 128.47 | 20 |
| Washing (E) Winter | 1 | 91.9 | 11,073.95 | 120.50 | 1 |
| Seady/Stain and Locks | 34 | 4,160.8 | 395,235.38 | 94.99 | 34 |
| Summer Total | 128 | 15,631.2 | 2,681,406.43 | 171.54 | 130 |
| Winter Total | 5 | 628.3 | 105,345.03 | 171.54 | 5 |
| Young Goats | | | | | |
| Long (A/B) Summer | 80 | 10,909.8 | 1,474,576.17 | 135.16 | 80 |
| Long (A/B) Winter | 5 | 734.5 | 98,507.89 | 134.12 | 5 |
| Medium (C) Summer | 84 | 10,885.2 | 1,505,722.47 | 138.33 | 84 |
| Medium (C) Winter | 27 | 3,657.9 | 440,910.43 | 120.54 | 28 |
| Short (D) Summer | 22 | 2,782.7 | 339,420.51 | 121.98 | 22 |
| Short (D) Winter | 8 | 1,115.1 | 125,139.46 | 112.22 | 8 |
| Washing (E) Summer | 1 | 114.1 | 8,335.01 | 73.05 | 1 |
| Washing (E) Winter | 1 | 152.2 | 12,488.01 | 82.05 | 1 |
| Seady/Stain and Locks | 36 | 4,865.0 | 357,156.99 | 73.41 | 37 |
| Summer Total | 187 | 24,691.8 | 3,328,054.16 | 120.66 | 187 |
| Winter Total | 41 | 5,659.7 | 677,045.79 | 119.63 | 42 |
| Adults | | | | | |
| Long (A/B) Fine | 22 | 3,176.0 | 260,807.17 | 82.12 | 25 |
| Long (A/B) Strong | 100 | 14,073.4 | 1,066,491.27 | 75.78 | 103 |
| Medium (C) Fine | 52 | 7,290.8 | 615,555.55 | 84.43 | 65 |
| Medium (C) Strong | 213 | 29,295.1 | 2,214,723.09 | 75.60 | 256 |
| Short (D) Fine | 21 | 2,902.5 | 220,115.73 | 75.84 | 21 |
| Short (D) Strong | 37 | 5,051.0 | 364,128.16 | 72.09 | 55 |
| Washing (E) Fine | 10 | 1,416.1 | 87,638.25 | 61.89 | 10 |
| Washing (E) Strong | 13 | 1,753.8 | 109,573.39 | 62.48 | 13 |
| Seady/Stain and Locks | 130 | 17,506.6 | 962,852.13 | 55.00 | 145 |
| Fine Total | 105 | 14,785.4 | 1,184,116.70 | 80.09 | 121 |
| Strong Total | 363 | 50,173.3 | 3,754,915.91 | 80.09 | 427 |



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| Buvers Analysis | Bales |
|---------------------------------------|-------|
| Mohair and Wool Traders | 8 |
| Samil (Pty) LTD | 382 |
| Stucken & Co (Pty) LTD | 483 |
| Mosenthals Wool & Mohair SA (Pty) LTD | 212 |
| New England Wool SA | 15 |
| Le Lean Fibres CC | |
| Standard Wool (SA) CC | |